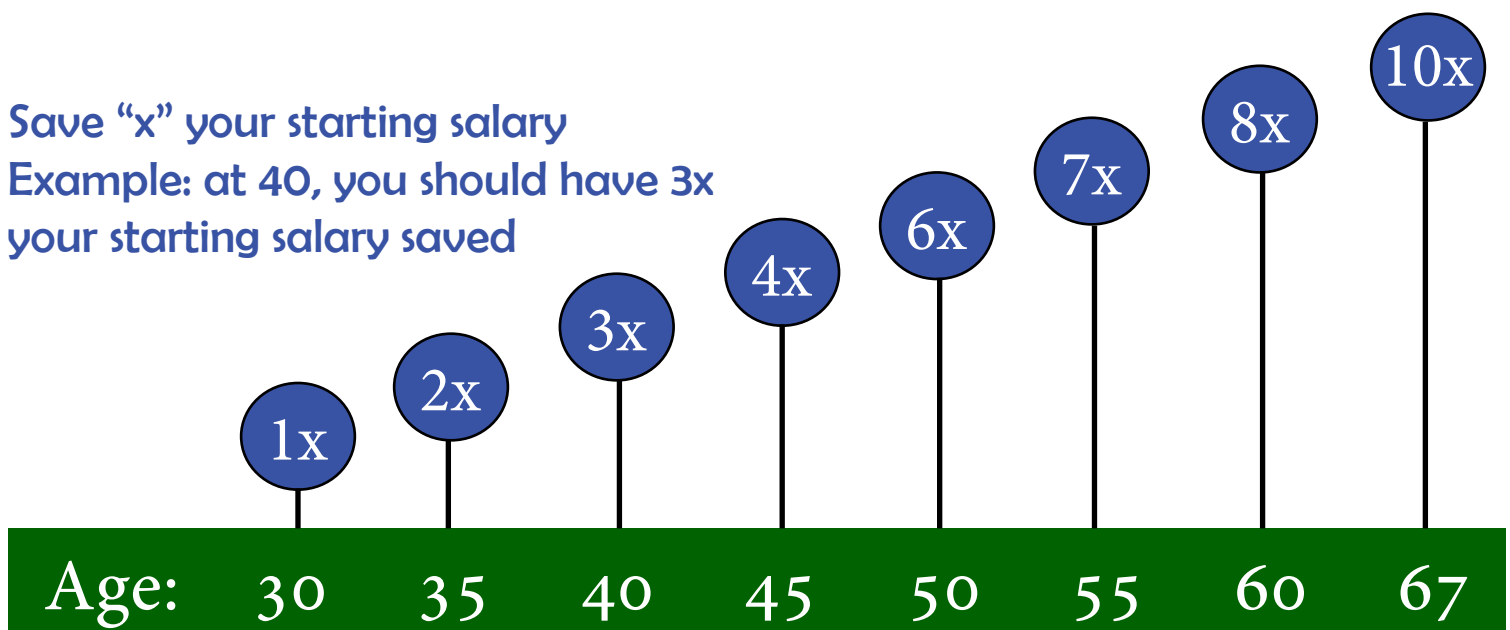


You've Planned Your Career, What About Retirement?

Use this chart to estimate how much you should have saved by what age

Save "x" your starting salary

Example: at 40, you should have 3x your starting salary saved



These numbers are estimates.

A licensed representative can help you fine-tune the amount and types of retirement savings that are right for you. Steven Cook is a Registered Representative with LaSalle St. Securities, LLC (LSS), member FINRA/SIPC, and a Registered Investment Advisor with LaSalle St. Investment Advisors, an affiliate of LSS. ISB is not an affiliated company of LSS or its affiliates. Securities offered through LSS. Not a Deposit, Not FDIC Insured, Not Guaranteed by the Bank, May Lose Value

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